

Skills Required:

***Preparing Puget Sound for
Tomorrow's Middle-Wage Jobs***

Community Forum – March 18th, 2008



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Welcome

Anne Keeney, Executive Director, Seattle Jobs Initiative

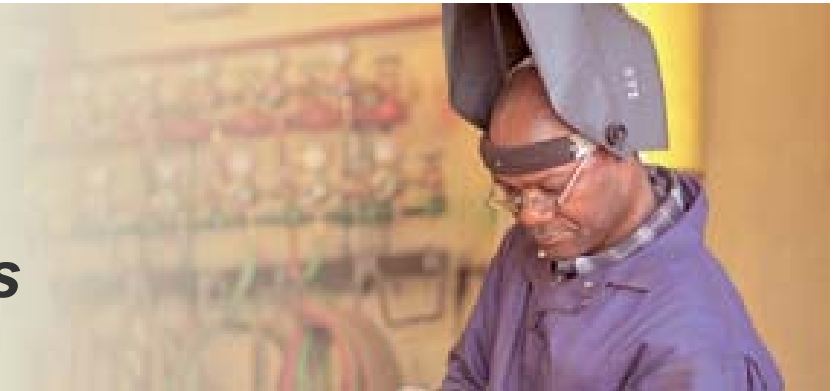
Skills Required: Findings from the Report

Presented by Paul Sommers, PhD., Seattle University

Commentary and Open Forum Discussion

Moderated by Sally Clark, Seattle City Council

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Paul Sommers, Ph.D.
Center on Metropolitan Development - Seattle University

Mark Gardner
Seattle Jobs Initiative

Juliet Scarpa
Seattle Jobs Initiative



Why Middle Wage Jobs?

- **DEMAND:**
 - Vital part of healthy labor market & middle class
 - Make up roughly 50% of the currently available jobs
- **SUPPLY:**
 - 50% of WA employers report difficulty in finding qualified applicants
 - This shortage is greatest for jobs requiring post-secondary training
 - 2/3rds of Puget Sound residents do not have a 4-year degree
 - 50% of region has less than BA but at least HS

Aims of this Work

- Identify **industries** that have accessible, quality jobs in order to help target economic development efforts appropriately at the right mix of jobs.
- Examine current **training opportunities** in order to provide workforce training providers with strategic information to plan for the needs of both students and the emerging industries.

What is a Middle Wage Job?

- At least **60%** of those currently in particular occupations don't have a BA+
- Pays at least **\$17/hr** (2004 \$)
 - Occupations with a median wage at \$17 and above account for almost half of all occupations within the group that meets the education test
- ➡ **20-25%** of all jobs in the Puget Sound are accessible middle wage jobs

Industries of Interest

- Identified by PSRC/PP & City of Seattle as key areas of interest:
 - Traditional Industries
 - Construction
 - Aerospace
 - Logistics & International Trade
 - Service Sector
 - Health Care
 - Professional & Business Services
 - Leisure & Hospitality
 - Emerging Industries
 - Green Building
 - Clean Technology

Job Quality

- Part-time employment
 - LOW: Aerospace
 - HIGH: Leisure & Hospitality
- Unemployment (seasonality)
 - LOW: Health Care
 - HIGH: Construction

Projected Industry Growth

	2004 Total Employment	Projected 2014 New Direct Employment	Number of new MW jobs	Percent of Cluster that are MW Jobs
TRADITIONAL INDUSTRIES				
Construction	98,010	21,398	17,474	82%
Aerospace	61,069	14,253	6,181	43%
Logistics & International Trade	54,561	7,757	3,959	51%
SERVICE SECTOR INDUSTRIES				
Health Care	107,781	28,671	7,739	27%
Professional & Business Services	38,628	12,481	2,063	17%
Leisure & Hospitality	54,861	6,850	978	14%
EMERGING INDUSTRIES				
Green Building	9,801	2,139	1,747	82%
Clean Technology	1,091	306	168	55%

Detailed Occupation Growth & Training Opportunities

- Traditional Industries:
 - Construction:
 - Carpenters, laborers, supervisors, electricians
 - Aerospace:
 - Assemblers, mechanics, technicians
 - Logistics & International Trade
 - Truck Drivers
- Expanding Service Sector:
 - Health Care:
 - Registered Nurses, Technicians & Technologists
 - Professional & Business Services
 - Secretaries, Supervisors, Clerks
 - Leisure & Hospitality:
 - Sales, Gaming, Supervisors
- Emerging Industries
 - Green Building & Clean Technology

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www.seattlejobsinitiative.com

